

**AWARD NOMINATION  
SMALL BUSINESS PARTNER OF THE YEAR**

(For presentation at the Annual Small Business Awards ceremony  
June 2006)

**Bureau: Internal Revenue Service, 6009 Oxon Hill Road, Oxon Hill, MD 20745**

**1) Please provide the following company information:**

**Company Name:** EYAK TECHNOLOGY, LLC  
**Address:** 2627 C STREET  
SUITE 300  
ANCHORAGE, AK 99503-2617

**Telephone Number:** 907-276-4472

**President/Owner/CEO:** Keith Gordaoff

**Business Type (check all that apply):**

☒ Small      ☒ SDB      ☒ 8(a)      ☐ Women-owned  
☐ HUBZone      ☐ Veteran-Owned      ☐ Service Disabled Veteran-Owned

**2) Please describe how this small business has excelled in the past year in the performance of their contract.**

The Internal Revenue Service and the Department of Justice have experienced a very successful partnership with Eyak Technology, LLC (EyakTek). EyakTek has provided excellent customer service during the performance of Contract No. TIRNO-06-D-00030, valued at \$36M, and a prior contract, valued at \$15M. The services being provided to the Department of Justice's Wireless Management Office support the acquisition of communications equipment and associated services for the operation, expansion and implementation of the Integrated Wireless Network (IWN) communications system, the 25 Cities Project and other related projects. The Servicing 25 Cities Nationwide are:

Atlanta, GA	Houston, TX	Portland, OR
Baltimore, MD	Jacksonville, FL	San Diego, CA
Boston, MA	Los Angeles, CA	San Francisco, CA

Charlotte, NC  
Chicago, IL  
Dallas, TX  
Denver, CO  
Detroit, MI  
Honolulu, HI

Miami, FL  
New Orleans, LA  
New York, NY  
Norfolk, VA  
Philadelphia, PA  
Phoenix, AZ

Seattle, WA  
St. Louis, MO  
Tampa, FL  
Washington, DC

In addition, EyakTek has consistently formed key relationships and strategic partnerships with a wide variety of product suppliers and vendors. As a result of these strategic relationships, EyakTek is able to purchase products at excellent prices and then pass on that savings to the government. EyakTek is willing to continue to expand its relationships and look for the best available price in order to help the government maximize procurement-influenced savings. Since contract award in December 2005, EyakTek has successfully and efficiently performed approximately 20 Task Orders consistently meeting the Government's Required Delivery Dates (RDD) and with a zero delay tolerance.

3) Additionally, please provide a brief profile of the firm in your description.

EyakTek started its business on January 2, 2002. The company is an Alaskan Native Corporation Owned Firm, a Tribally Owned Firm, a Minority Owned Business, a Limited Liability Company and Native American Owned. EyakTek is also considered a Small Business, Small Business Administration (SBA) Certified Small Disadvantaged Business and SBA Certified 8(a) Program Participant through May 6, 2011. EyakTek also has the ability to receive [sole source](#) awards through the SBA's 8(a) program. EyakTek is one of the fastest growing diversified federal contractors, with expertise in Communications Solutions, Information Technology Solutions, Healthcare Services, and Architecture & Engineering Services. They provide award-winning solutions for Department of Defense (DOD) and Civilian federal agencies, as well as state and local government agencies, through a wide selection of contract vehicles. As an Alaskan Native-owned and 8(a)-certified company, they also provide socio-economic benefits for the community of Native shareholders.

- 4) **Quality of the product/service delivered by the contractor, and demonstrated managerial and technical support above that required by the contract.**

**EyakTek has consistently displayed (a) delivery of the product by the contractor to meet changes in the delivery schedule, (b) prompt and early communication of technical problems with reasonable solutions to correct the problem, (c) development of more cost effective means of delivering the product/service to the customer and sharing that information, and; (d) prompt implementation of the resolutions to product or service problems.**

**The contractor consistently demonstrates and provides excellent delivery of its products. In addition, based on the Contractor Performance Report (CCR), the overall rating received is Excellent for Quality of Product or Service, Timeliness of Performance and Business Relationship. IRS/CCR testimonial states, "There are no quality issues, and the Contractor has substantially exceeded the contract performance requirements without commensurate additional costs to the Government. EyakTek consistently performs well by producing products/reports that are in accordance with the scope of work and further guidance. Final pricing is always within EyakTek's estimates. There are no delays and the contractor has exceeded the agreed upon time schedule. The Company is always on schedule or, if extenuating circumstances, will immediately be in touch to describe lateness. Overall Outstanding."**

- 5) **Tangible evidence of a willingness and flexibility on the part of the contractor when dealing with the customer, such as;**

**The contractor consistently addresses contractual issues requiring a resolution in a professional and timely manner. Based on their quick and expeditious response, it is evident that the customer is their number one priority. EyakTek consistently provides Task Order status updates and responds expeditiously to the Government's concerns regarding pending contract modifications. The contractor consistently and willingly responds and addresses the Government's concerns. The Task Order Proposals, Contract Modifications Request or Revised Proposal Revisions are resubmitted in an expeditious and timely manner. IRS testimonial regarding Contractor's Key Personnel states, "Excellent and cooperative and willing to be flexible."**

- 6) Representation to the customer provided by senior company management Officials and company management demonstrate a commitment to meeting the customer's needs.

What is unique? EyakTek's flexibility to work diligently with their customers at (IRS and the Department of Justice (DOJ)). EyakTek's focus is to cooperate and to work in a unique environment by utilizing the Joint Program Office (JPO) Secure Portal. This portal is in place to directly support those who are involved in the design, funding, planning, deployment, testing, maintenance, and management of the IWN Project.

EyakTek is uniquely positioned to provide turn-key telecommunications systems design and development services at all levels - city, county, state, federal government and commercial. EyakTek employs a number of professionals with advanced degrees and professional certifications crossing several industries. Unique to an 8(a) company in the telecommunications industry, EyakTek employs Radio Frequency Engineers, Professional Engineers, Environmental Engineers and skilled land use & facilities planners. This portfolio of skills allows EyakTek to provide complete turnkey planning, design and installation of telecommunication networks as well as the civil site infrastructure development services necessary to build and operate these systems.

Keith Gordoaff is EyakTek's President & Chief Executive Officer. Mr. Gordoaff is a native Alaskan and resides in Anchorage, Alaska.